



LONGi Solar Technology Co., Ltd.

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# **LONGI GREEN ENERGY**

# THE LARGEST MANUFACTURER OF MONOCRYSTALLINE SILICON WAFERS AND MODULES IN THE WORLD

LONGi Green Energy Technology Co., Ltd. ("LONGi") was founded in 2000 and listed on Shanghai Stock Exchange in 2012 (stock code: 601012), headquartered in Xi' an, China. The company is holding a whole production chain from silicon ingot to the photovoltaic power station. Now It is the largest manufacturer of monocrystalline silicon wafers and modules in the world.

Till 2018, LONGi has 28GW monocrystalline silicon wafer capacity and plans to expand silicon wafer capacity to 65GW in 2020. LONGi has continuously invested over 5% of the revenue in R&D to promote monocrystalline technology globally. LONGi's R&D investment in 2017 reached the first place in photovoltaic industry.\*\*

# **LONGI SOLAR**

# FOCUS ON PRODUCTION, SALES AND R&D OF MONO CELL AND MODULE

LONGi solar is a subsidiary of LONGi Green Energy, focus on production, sales and R&D of mono cell and module. The shipment of LONGi Solar is approximately 7GW in 2018. Factories are located in China: Taizhou, Quzhou, Chuzhou, Xi' an, Datong, Yinchuan and Malaysia: Kuching. The module capacity has reached 12GW. LONGi Solar is committed to provide the best LCOE solutions as well as promote the worldwide application of monocrystalline technology.

2000

Established

**3.32**B(\$)\*

**Total Revenue** 

**5.78**B(\$)\*

**Total Assets** 

**57.58**%\*

Debt Ratio

>**28**GW

Mono Wafer Capacity

**7.07**GW

>**12**GW

24.06%

BNEF

TIER 1

Module Shipment 2018

Module Capacity

PERC Cell Efficiency Record

### **LONGI INDUSTRY CHAIN**



Mono Ingot



Mono Wafer

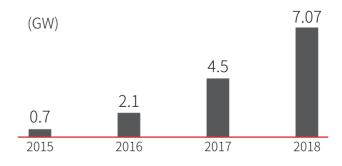


Mono Cell Mono Module



Mono Photovoltaic Power Station

#### MODULE SHIPMENT OVER THE YEARS OF LONGI SOLAR



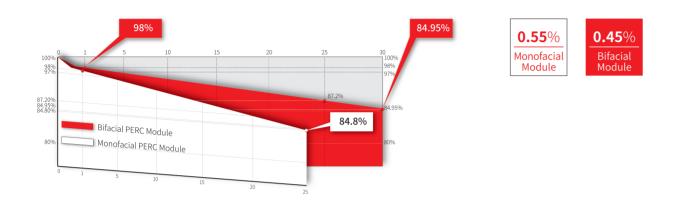
<sup>\*</sup>Based on the 2018 financial report of LONGi

<sup>\*\*</sup>https://www.pv-tech.org/news/longi-sets-solar-industry-record-for-rd-spending

## **WARRANTY**

### FIRST-YEAR POWER WARRANTY OF ≥98% FOR PV MODULES

Based on the advanced mono wafer and anti-LID technology, LONGi offers a first-year power warranty of  $\geq$ 98% for PV modules.

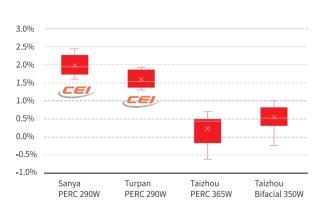


LONGi also provides a 10 years warranty for Material & Craftwork of PV modules, and a 25 years power warranty with a linear degradation inferior to 0.55% per year for monofacial module.

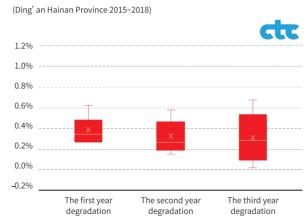
For the Bifacial module, the warranty prolongs to 30 years with a linear power degradation of 0.45% per year.

The low degradation property of lONGi's module is demonstrated by long-term outdoor test.

### 1<sup>ST</sup> YEAR DEGRADATION IN DIFFERENT CITY IN CHINA



#### LONGI SOLAR MODULE TESTED BY CTC



# **QUALITY**

### **RELIABILITY TEST**

LONGi's modules have passed routine test of IEC and UL, and have an excellent performance in rigorous third-party test.

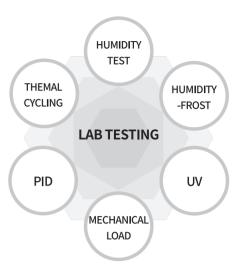






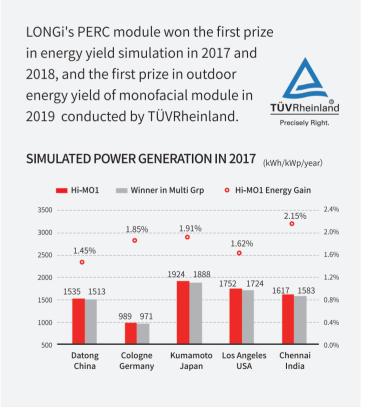






### **PERFORMANCE TEST**





LONGi's product center will also testify energy yield and degradation of various PV modules in out-door stations.

# **INGOT PULLING**

### RENDER PERC CELLS WITH HIGH EFFICIENCY AND LOW LID

As a leading company in monocrystalline industry, LONGi focus on reducing production cost by larger silicon loading, higher pulling speed. The RCZ technology was first successfully commercialized by LONGi. Also LONGi has improved the quality of silicon wafers by reducing oxygen content, carbon content and metal impurity, which render PERC cells with high efficiency and low LID.





**RCZ Technology** 



Low LID

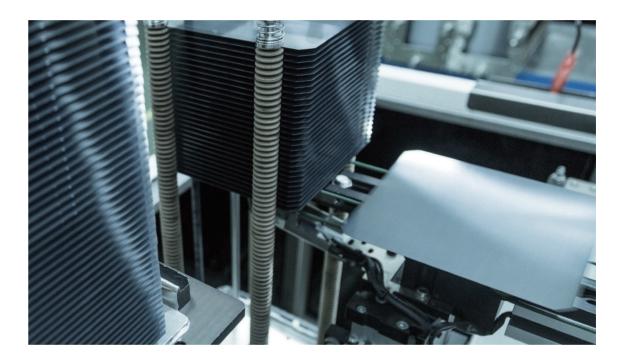


High Minority Carrier Lifetime & Low Resistivity

## **DIAMOND WIRE SLICING**

### SIGNIFICANTLY INCREASES WAFER OUTPUT PER UNIT MASS

LONGi took the lead in diamond wire slicing technology, which significantly increases wafer output per unit mass. LONGi promoted the M2 (156.75 mm/210 mm) standardization of monocrystalline wafer in the industry. The  $180\mu m$  and  $150\mu m$  wafer with diamond wire slicing technology by LONGi are widely used in the industry. In the future, LONGi will launch thinner mono silicon wafer which can bring more value for customers.





Diamond Wire Slicing



M2 Standardize Wafer



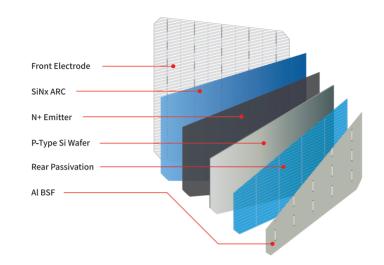
Thinner Wafer Less Price

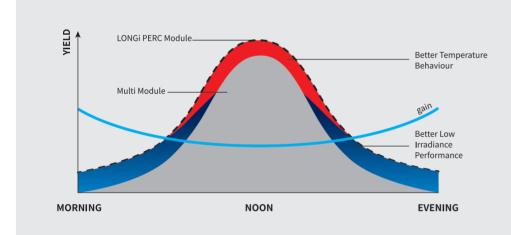
# **PERC TECHNOLOGY**

### **HIGH EFFICIENCY & MORE ENERGY YIELD**

The PERC cell has a passivated rear side and a laser grooving process, which significantly improves the cell efficiency.

In 2016, LONGi released the Hi-MO1 module with PERC and Anti-LID technologies. At present, the cell efficiency has been increased from 21% to over 22%.





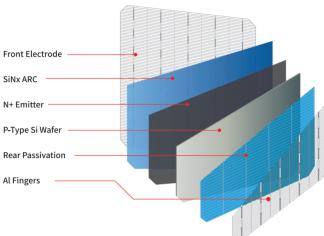
Outstanding low irradiance performance, low power-temperature coefficient, low operating temperature, all these technologies lead to a high energy yield.

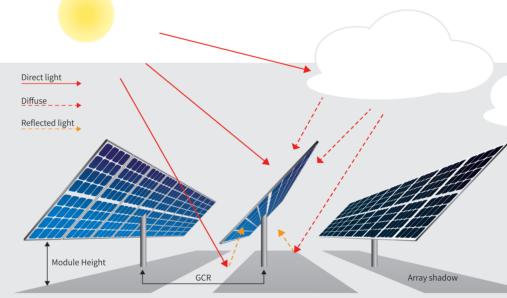
### **BIFACIAL PERC TECHNOLOGY**

### **CELL BIFACIALITY OF 75%-80%: HARVEST MORE LIGHT**

For a bifacial PERC cell, the Al back surface field is replaced by Al grid, hence render the majority of rear side transparent and attain a bifaciality of 75%-80%.

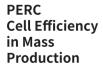
In 2017 LONGi released the Hi-MO2 module with bifacial PERC and double-glass packaging. Hi-MO2 module can absorb light on rear side, thus reuduce the LCOE of power plant significantly.





The energy yield of bifacial module can be influenced by albedo, height of module, GCR and DHI etc.
Installation height of bifacial module is recommended to be higher than 1m. Shading from bracket and junction box should be avoided. At present, the power generation of bifacial module on fixed brackets and single axis tracker can be simulated with PVsyst. Investors can determine the DC / AC ratio of bifacial module system to minimize the LCOE.







1<sup>st</sup> Year Degradation, Anti-LID



Outstanding Low Irradiance Performance



low Power Temperature Coefficient

In the outdoor test by PV magazine, LONGi ranks first among all the mono module,

LINK: https://www.pv-magazine.com/features/pv-magazine-test/



#### Albedo

It has considerable gains on grass land, dry sand, especially in snowfield



### **Module Height**

High module height will reduce the shading impact on rear side. A minimum of 1m is recommended



#### GCR

A low GCR will increase radiance on the rear side



#### DHI

Diffuse light can be absorbed by the rear side of the module. the higher proportion of Diffuse light, the higher is the bifacial gain.

# HALF-CUT TECHNOLOGY

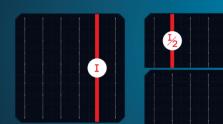
### **HIGHER POWER & MORE RELIABLE**

Half-cut cell technology is to cut the cell into two seperate parts by mature infrared laser, hence halve the working current. The thermal loss on the ribbon will be remarkably reduced and the module's power increases by 2%. The reliability of module is also enhanced.

The combination of half-cut cell technology and bifacial module can amplify the gain over the effect of current-reduction.

LONGi released Hi-MO3, a bifacial half-cell module. at the SNEC exhibition in 2018.

Nearly 275MWp Hi-MO3 were supplied to the Chinese TOP runner project in Sihong County. The total signed order of Hi-MO3 was up to 500MWp throughout 2018.



Monofacial or bifacial PERC cell module with half-cut technology has high power, the property of anti-PID、anti-LID (including LeTID)、low hot spot temperature、excellent low irradiance performance and low power temperature coefficient.

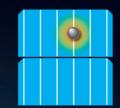


# **PROPERTIES**

### A Lower Hot Spot Temperature

In field applications, small area shadings can cause the temperature of those parts extremely high. This phenomena is called hot spot. The long duration of hot spot could bring irreversible degradation of modules.

Because the string current of half-cell modules is half of full-cell modules, the hot spot temperature can be obviously reduced. LONGi's experiments show that this reduction could be 10-20°C, which increases the module reliability.



Hot-spot



# Half-cell Module Full-cell Module Module

### **B** Lower Operating Temperature

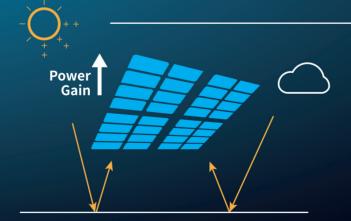
Half-cut cells have half of the working current, thereby the thermal loss is remarkably reduced. Operating temperature correspondingly decreases, and the reliability of module is improved as well as power gain.

### **C** Lower Shading Loss

Because of the unique parallel connection design, half-cell modules still have 50% power output under the circumstance of array shading in sunrise or sunset when portrait installation.

In addition, half-cut technology can improve the output of bifacial module under non-uniform incident illumination on the backside.





# D Higher Energy Yield Under High Irradiation Condition

Under high irradiation conditions, half-cell module, especially bifacial half-cell module, will have a higher energy yield compared with conventional module. Bifacial half-cell module will help to achieve the lowest LCOE in regions which is rich in sun radiation resources.

# 60 / 72 HPH

### HALF-CELL MODULE (Hi-MO3m, Hi-MO4m)





Suitable for Residential and Commercial Installation



The power of half-cell module increases, and the hot spot temperature reduces because of lower working current



Cells with 6BB have better current collection ability



Unique parallel connection design, more energy yield in case of shading



35mm frame, front / back side maximum static loading: 5400Pa/2400pa



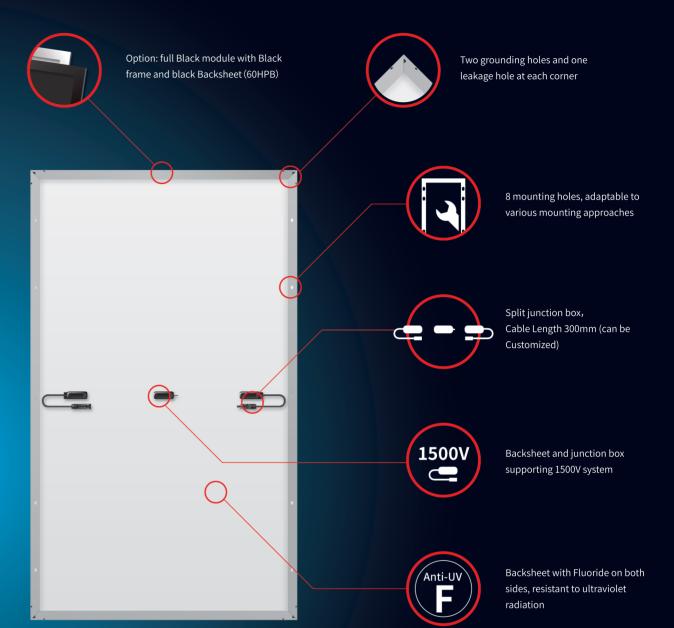






Cell efficiency >22%, anti-LID、anti-PID, 1st year degradation ≤2%





### **ELECTRICAL CHARACTERISTICS AT STC**

Hi-MO3m			LR6-60HPH	
Pmp (W)	315	320	325	
Voc (V)	40.6	40.9	41.2	
Imp (A)	9.36	9.43	9.52	
Eff (%)	19.0	19.3	19.6	
Size / Weight	1672×991×35mm / 16.8kg			
Cell Arrangement	10×6×2			

Hi-MO4m			LR4-60HPH	
Pmp (W)	360	365	370	
Voc (V)	40.9	41.1	41.3	
Imp (A)	10.69	10.77	10.86	
Eff (%)	19.3	19.5	19.8	
Size / Weight	1776×1052×35mm / 20.0kg			
Cell Arrangement		10×6×2		

Technical data above mentioned may be of modification, please request for the latest datasheet.

# 60 / 72 HBD

### **BIFACIAL HALF-CELL MODULE (Hi-MO3, Hi-MO4)**





Suitable for Utility Station and Distributed Flat Roof Station with High Albedo



The power output of bifacial half-cell module increases and energy yield is higher under high irradiance condition because of Low working current



Cells with 6BB have better current collection ability



Unique parallel connection design, more energy output under non-uniform

Incident illumination on the backside



Framed module, front / back side maximum static loading 5400 / 2400Pa, suitable for tracker

Cost can be reduced using 60 cells frameless module in low load condition



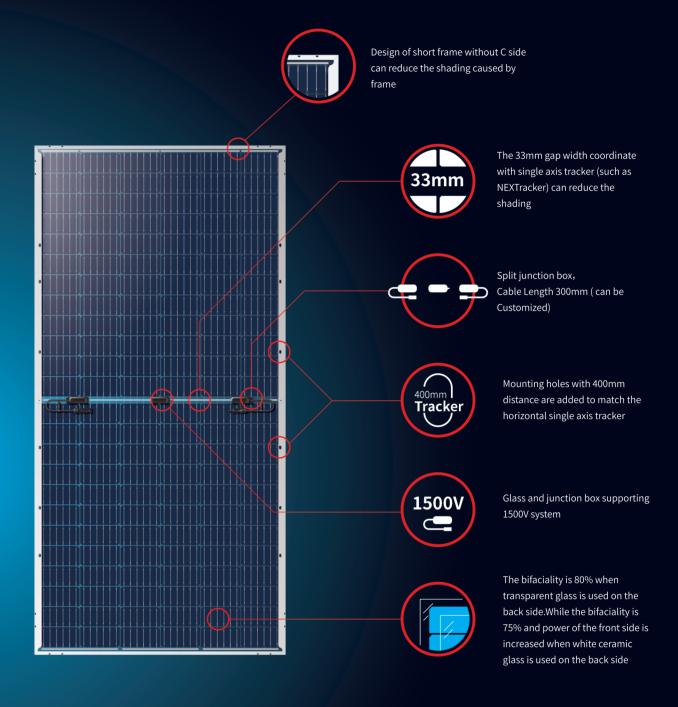








Cell efficiency >22%, anti-LID、anti-PID, 1st year degradation ≤2%



### **ELECTRICAL CHARACTERISTICS AT STC**

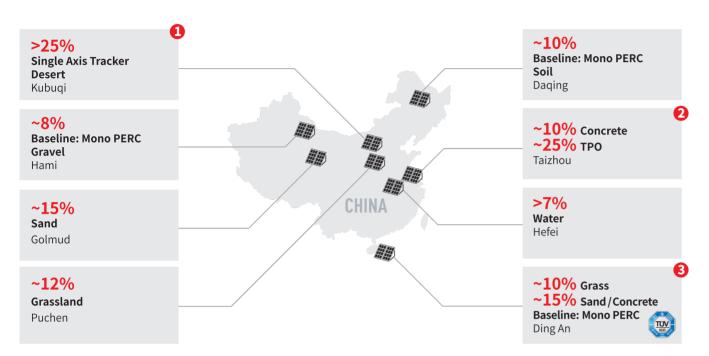
Ні-МОЗ			LR6-72HBD	
Pmp (W)	375	380	385	
Voc (V)	48.3	48.5	48.7	
Imp (A)	9.38	9.47	9.53	
Eff (%)	18.6	18.9	19.1	
Size / Weight	2020×996×30mm / 26.3kg			
Cell Arrangement		12×6×2		

Hi-MO4			LR4-72HBD	
Pmp (W)	430	435	440	
Voc (V)	49.6	49.8	49.9	
Imp (A)	10.44	10.51	10.61	
Eff (%)	19.2	19.4	19.6	
Size / Weight	2131×1052×35mm / 29.5kg			
Cell Arrangement		12×6×2		

Technical data above mentioned may be of modification, please request for the latest datasheet.

### **BIFACIAL CASE STUDY**

### **BIFACIAL GAINS IN VARIOUS PLACES AND ENVIRONMENTS**





Project location		Ground	Gain	Capacity	Baseline	Mounting	Statistical Period
Chennai, India 4	TÜVRheinland Precisely Right.	White Gravel	20%	600Wp	Mono PERC	Fixed	Sept.2018
Thuwal, Saudi Arabia	TÜVRheinland Precisely Right.	Sand	9%	600Wp	Mono PERC	Fixed	Sept.2018
Fremont, USA	RETE	Light Asphalt	5.8%	1.8kWp	Mono PERC	Fixed	Aug. 2018~Oct. 2018
Livermore, USA	RETC Calferile	Gravel	7.4%	2.1kWp	Mono PERC	Single axis tracker	Sep. 2018~Oct. 2018
Pahrump, USA	RETE Callerais	Gravel	8.0%	2.8kWp	Mono PERC	Fixed	Oct. 2018~Jan. 2019



### KUBUQI, ORDOS, INNER MONGOLIA, CHINA

Bifacial Module Type: 350Wp\*960 Baseline: Poly module 310Wp, 80MWp

**Installation:** Bifacial module on tracker with 12 degree,

Poly module on fixed bracket

**Completion Date:** May.2017 **Ground Condition:** Desert

**Module Height:** The center height of oblique uniaxle is 2.9m

Energy Yeild: ~25%



### TAIZHOU, JIANGSU, CHINA

Bifacial Module Type: 350Wp\*8

Baseline: Poly module 270Wp\*10

Installation: Fixed Bracket

Completion Date: Aug. 2017

Ground Condition: Concrete / TPO

Module Height: 1m / 2m Energy Yeild: ~10 / 25%



### 3 DINGAN COUNTY, HAINAN PROVINCE, CHINA

Bifacial Module: 300Wp\*10
Baseline: Mono PERC 300Wp\*9
Installation: Fixed Bracket
Completion Date: Sep. 2018

**Ground Condition:** Grass / Concrete / Sand

Module Height: 1.5m

**Energy Yeild:** ~10% / ~15% / ~15%



### CHENNAI, INDIA

Bifacial Module: 300Wp\*2
Baseline: Mono PERC 310Wp\*2
Installation: Fixed Bracket
Completion Date: Aug. 2018
Ground Condition: White gravel

Module Height: 1m Energy Yeild: ~20%

### **REFERENCE PROJECTS**



**CALIFORNIA, USA 7.5MWp**Module Type: LR6-72HV 340Wp
Completion Date: Nov. 2017



MEXICO CITY, MEXICO 1MWp Module Type: LR6-72 340Wp Completion Date: Mar. 2018



**30kW**Module Type: LR6-60 290Wp
Completion Date: Apr. 2018



**32.5kW**Module Type: LR6-60PE 300Wp
Completion Date: Jan. 2018



**GOLMUD, QINGHAI, CHINA 20MWp**Module Type: LR6-72BP 350Wp
Completion Date: Dec. 2017



THE THIRD TOP RUNNER PROJECT IN SIHONG,
JIANGSU, CHINA 275MWp

Module Type: LR6-60HBD 315Wp

Completion Date: Oct. 2018

# "SOLAR FOR SOLAR"

LONGi has selected Yunnan, China and Kuching, Malaysia as new facilities, to be powered by 100% hydro energy. The company believe in producing clean energy by using clean energy. In the near future, LONGi will combine solar power and energy storage to build Solar for Solar fabs, using solar power to produce solar products.

Solar for Solar is a perfect way to fully leverage the whole industry chain. Carbon emissions are zero throughout the entire process. Through the "Solar for Solar" model, we can continue to develop the solar industry and create more green energy.

